

# LEVERAGE TECHNOLOGY

TO ENABLE OUTCOMES  
THAT MATTER

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Biometrics . Internet of Things . Cloud . Systems Integration . Managed Services



# AN OVERVIEW



Established in 1996, Precision provides specialized solutions across :

- Biometrics
- Internet of Things
- Cloud
- Systems Integration
- Managed Services

A long list of loyal clientele, with many marquee names, stands testimony to relationships built over years with conscious customer focus and service excellence.



### Pan India presence

Offices in major metros  
250+ support locations  
2400+ strong experienced & skilled team



### Core Strengths

Strong R&D and IP creation focus  
Expertise spans multiple verticals



### Dedicated Team

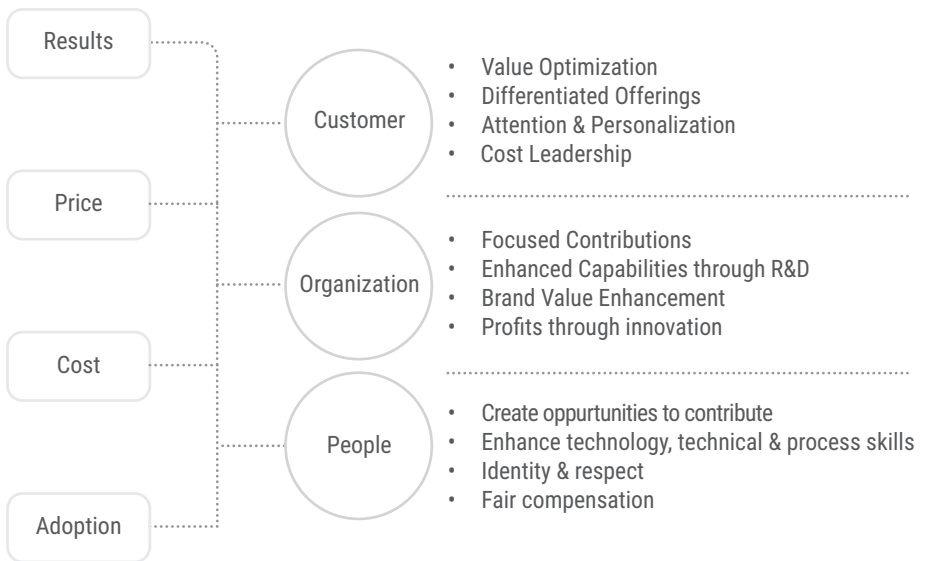
Certified pre-sales, sales & technical personnel



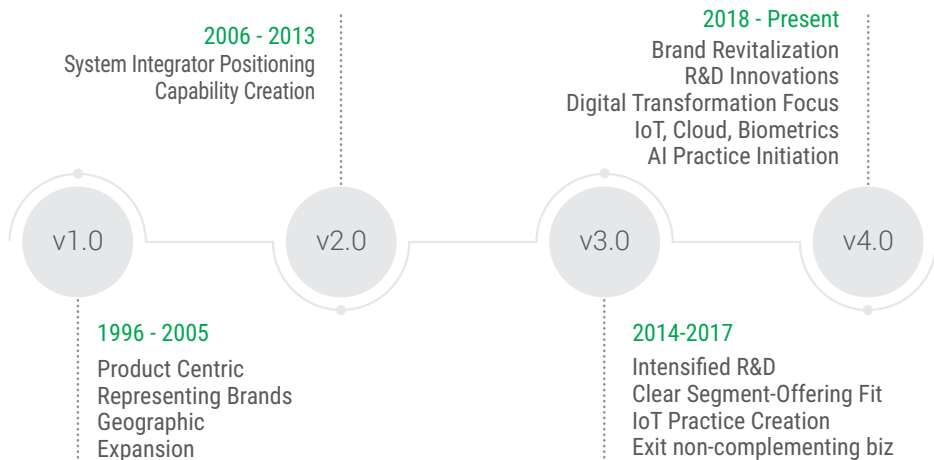
### Strategic Principal Partnerships

HPE, Nutanix, AWS, MS, Cisco  
VMWare, Fortinet, Symantec, Red Hat  
Radware, Veritas

# PRECISION 4.0 - VISION



# PRECISION 4.0 EVOLUTION



# STRATEGIC BUSINESS UNITS



## BIOMETRIC SOLUTIONS

Precision's Biometric solutions address the need for fool-proof identification, prevention of impersonation and elimination of issues related to password compromise. Precision has designed & developed its own products & solutions for use in Aadhaar based programs as well as to address identity & access management needs in enterprises.

Recognizing the increasing need for reliable identification and uncompromised authentication, Precision has developed a holistic solution suite, named InnaIT, comprising of biometric hardware and software modules that can suit all common usage scenarios across industry segments. The modular design of the InnaIT framework provides flexibility - the organization may choose the specific modules that are needed and expand as the user base grows.

### Precision's Biometric solutions:

InnaIT Framework; Vault;  
2FA|eSSO;BioWinAD;BioNIX;EVS;TAS  
**InnaIT<sup>Key</sup>**

BFSI, Pharmaceuticals, Automobile,  
Physical locks and more

### Devices

Single FP, Iris, Multimodal, ABAS, POS,  
Biometric Tablet, Thermal Printer



## INNAIT<sup>KEY</sup>

InnaIT<sup>Key</sup> is a secure biometric device incorporating a best-in-class, highly secure anti-spoof fingerprint match-in-sensor and a high-end crypto controller that provides advanced asymmetric cryptography. Together with the server stack and SDK, the solution eliminates credential compromise, enables multi-device use and end-to-end encryption. InnaIT<sup>Key</sup> is a state-of-the-art offering that solves problems across various industry verticals like BFSI, Share trading, Pharmaceuticals, Automobile, and more.

A highly secure solution that innovatively combines PKI and Biometric to provide Passwordless Identity Authentication, Transaction Authorization and Signing.



## INTERNET OF THINGS SOLUTIONS

PIVOT – Precision's Value Added IoT Framework

Precision has carefully invested into and nurtured the capabilities and resources required, such as its **PIVOT IoT Framework**, embedded engineering, software engineering, implementation and support infrastructure, to provide end-to-end solution IoT solutions.

PIVOT is Precision's end-to-end, modular, value added IoT framework, which has been designed to adapt rapidly and easily to IoT solution needs, be it Consumer IoT, Commercial IoT, Industrial IoT or Smart City solutions.

PIVOT employs best-in-class tools and techniques to deploy and connect to 'things', monitor and manage them, to develop and deploy applications supporting operations, to ingest large amounts of data and to provide rich analytics.



## INFRASTRUCTURE MANAGEMENT SERVICES

With a Pan India network and a strong, skilled and relevantly certified team, Precision customizes its Services to ensure an optimal fit to your needs and expectations. Business value creation and result-orientation are key ingredients of our service mix.

The right helping of automation to improve efficiencies and a proper understanding of your business requirements to ensure effectiveness, are the highlights of our delivery.

### Precision's Managed Services

#### Offerings span

**Transactional services:** Operational Support, Multi-Location Support, Activity based Support

#### Managed services:

**SME Segment:** Total IT Management, Cloud support, Remote Infrastructure Management, On-demand Subject Matter Expertise, Process oriented service model, Virtual CIO Services

**Enterprise Segment:** Hybrid Support Model, Hierarchy based Structure, On-demand Subject Matter Expertise, Service Delivery Manager, Process Management, Cloud Services



## SYSTEM INTEGRATION & CLOUD









Precision offers solutions across the entire spectrum of design to implementation of Datacenter infrastructure – both on-premise and Cloud, including the requisite servers, storage, networking and security appliances, operating systems and system software, supported by the wealth of certified technical expertise and experience available. Precision's holistic approach delivers and manages data center solutions – be it on-premise or cloud based, for the long-term.

### Precision's approach to catering to the needs of customers spans through the entire lifecycle:

- Pre-sales consulting
- Solution Architecting
- Solution Implementation
- Post Implementation Support
- Ongoing Account Management
- Overall focus on value delivery

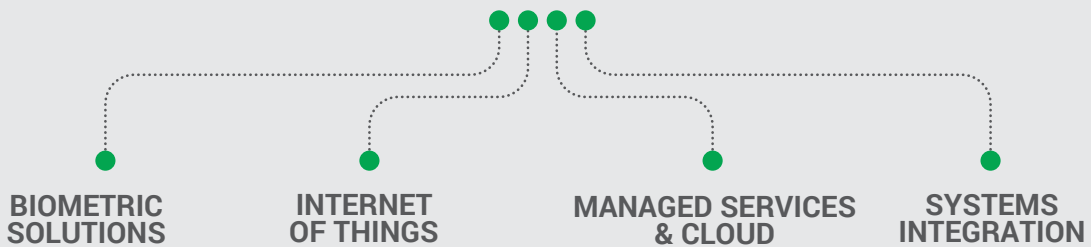
In order to serve customer's needs holistically and with the best possible efficacy, Precision has carefully nurtured strategic relationships with industry leaders such as: HPE (Platinum Partner), Nutanix (Master Partner), AWS (Advanced Consulting Partner), Microsoft (Gold Certified Partner & CSP), VMWare (Business Partner), Cisco Systems, Fortinet, Red Hat, Radware, Symantec, Veritas to name a few.

# OFFERINGS SUMMARY

Biometric	Internet of Things	Systems Integration & Cloud	Managed Services
<p><b>InnaIT Framework Solutions for Enterprises:</b> 2FA   eSSO, BioNIX, BioAD, EVS, Vault, TAS</p> <p><b>InnaIT<sup>Key</sup> Solutions:</b> BFSI, Pharmaceuticals, Automobile, Physical locks and more</p> <p><b>Solutions for Aadhaar Ecosystem:</b> Authentication, e-KYC, AEBAS STQC Certified FP scanners Other Biometric devices</p>   <p>*Patent Pending</p>	<p><b>PIVOT - Precision's Value Added IoT Framework</b></p> <p>Solutions: Consumer IoT Commercial IoT Industrial IoT Select Smart City projects</p> 	<p><b>Data Center Solutions</b> <b>HPE Platinum Partner</b> GreenLake, Synergy, SimpliVity, Primera, Nimble, HybridIT</p> <p><b>Nutanix Master Partner</b> <b>Cloud Solutions - AWS &amp; Azure</b> Networking Solutions Security Solutions Technology Consulting</p>    	<p><b>Data Center, Network, EUC &amp; Security Mgt</b> Cloud Management End-user support Remote Infrastructure Management Total Outsourcing Services</p> <p><b>InsTIL - ITSM &amp; Automation Consulting &amp; Integration</b></p> 



# PRECISION GROUP



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